#### **Matrix How To**

# **Create CMA from Search Results**

From your search results, click checkbox to select desired comparables



"Thumbnail" 💿 display shown below

		<sup>*</sup> Home Search	Stats My Matrix 🗗 Real	ist Tax Deed Se	earch Finance	Links Adr	min Help		Hello,
			Speed bar! Click	k ? for examples		+ 🗹 other cr	riteria		Recent
								Criteria	🔰 Map
	Previous • Next • 1-3 of 3	Checked	3 All • None • Page	Single Line disp	lay	Display T	humbnail 🔽	2 I at	25 💽 🖡
1		1310 EMERSON S MLS#: List Date: Status: Status Conditions: Type: Stvle:	Street, Denver, CO 80 <u>11154288</u> 07/20/12 Sold None Known Detached Single Famil 2 Story	218 List/Sold Price: Taxes: Has HOA: Seller Type: Financial Terms:	\$690,000 \$2,781 (0) No Individual Cash, Convent	tional	Lu Ab To Fir Ba Be	sting Office pove Grade: stal Sqft: hished Sqft: asement Sqft: eds:	2,811 4,234 2,811 1,423 3
		Year Built: County: Under Contract Date	1888 Denver	Vehicle Spaces: School District:	2 Denver 1		Ba Ac	aths: cres:	0.28
		Sold Date: Concessions:	08/23/13 None	Sold Term:	Cash				
		Recent:	08/28/2013 : Sold : U-	>5				-1: 0{{:	
1		MLS#: List Date: Status: Status:	treet, Denver, CO 802 <u>1144696B</u> 11/20/12 Sold None Known	List/Sold Price: Taxes: Has HOA:	\$625,000 \$3,428 (0) No		Ab To Fir	ove Grade: tal Sqft: hished Sqft:	3,079 3,648 3,079
		Type: Style: Year Built: County:	Detached Single Famil 3+ Story 1888 Denver	Seller Type: Financial Terms: Vehicle Spaces: School District:	Individual Cash, Convent 2 Denver 1	tional	Ba Ba Ac	asement Sqft: eds: aths: :res:	569 5 3 0.07
		Under Contract Date Sold Date: Concessions:	::02/01/13 03/08/13 None	Sold Term:	Conventional				
1		1066 PENNSYLV MLS#: List Date: Status: Status Conditions:	ANIA Street, Denver, <u>1171804B</u> 03/29/13 Sold None Known	CO 80203 List/Sold Price: Taxes: Has HOA:	\$585,000 \$2,593 (0) No		Li: Ab To Fir	sting Office pove Grade: otal Sqft: nished Sqft:	2,463 2,759 2,463
	Metrolist	Type: Style: Year Built:	Detached Single Famil 2 Story 1887	Seller Type: Financial Terms: Vehicle Spaces:	Individual Cash, Convent 3	tional, FHA	Ba Be Ba	asement Sqft: ads: aths:	296 3 3

3 Save Carts 🔍 Criteria 👿 Email 🚔 Print 📳 CMA 🤣 Directions 🚮 Stats 📑 Export 📳 Quick CMA 3

Click "CMA" under "Actions" on the button bar 💽



#### **START:**

Select a Contact or Create a New Contact and enter a Description 1



Note: Description serves as a name for the CMA

	Speed bar! Click ? for examples
Start Pages Subje	ect Cover Comparables Map Adjustments Pricing Finish 🔡 😵 Autosaved at 08/28/2013 4:34:26 P
Select CMA Cont	tact
Velcome to the CMA Wiza o navigate through the st	ard. Use this Start page to select your Contact. Use the above Navigation Bar leps.
elect Contact Name:	Brown, Molly Create a New Contact



#### **PAGES:**

Click "Pages" on the CMA Wizard 迫



Click the "+" sign 2 to expand each section

Click on desired page title to select. Pages appear under "Selected Pages" (3)

To set "Selected Pages" as your default, click "Set as Default" (4) To restore default pages, click "Restore Defaults"





#### SUBJECT:

Click "Subject" on the CMA Wizard 🔟

Start Pages Subject Cover Comparables	peed bar! Click ? for examples Map Adjustments Pricing Finish 🔡 😵 Saved at 08/29/2013 9:52:48 AM
Start Pages Subject Cover Comparables	Map Adjustments Pricing Finish 🔡 😵 Saved at 08/29/2013 9:52:48 AM
	Saved at 08/29/2013 9:52:48 AM
🛽 Subject Property	
Matrix needs the details of the subject property. What would	you like to do?
• Type in the subject property fields manually 2	
Enter a Cross Property MLS Number to auto-fill from:	Fill
Search for a Cross Property listing to auto-fill from	4)

Fill the Subject property from one of the following options:

- Type in subject property fields manually
- Enter an MLS number to auto-fill from a previous listing
- Gearch for a listing to auto-fill

Subject Details Clear Fields   Address Address #   Address # 1340   Direction Street   Street Name Pennsylvania   Street Type Street   Unit = Image Street	Subject De			
Subject Details       Clear Fields         Address #       1340         Direction	Subject De			
Address         1340           Direction		tails 🔊 🔁 Clear Fields	Property Photo	🧐 <u>Clear Phot</u>
Address # 1340 Direction Street Name Pennsylvania Street Type Street Unit # Building # City Denver Zip Code 80203 Zip+4 2417 Neighborhood Smiths Addition State CO Features Badreame #	ddress			
Direction Street Name Pennsylvania Street Name Street Unit # Unit	Address #	1340		the car
Street Name     Pennsylvania       Street Type     Street       Unit =     Image: Street       Building =     Image: Street       City     Denver       Zip Code     80203       Zip+4     2417       Neighborhood     Smiths Addition       State     CO       Features     Badronom	Direction		and the second second	AP
Street Type         Street           Unk =	Street Name	Pennsylvania		
Unit = Building = City Denver Zip Code 80203 Zip+4 2417 Neighborhood Smiths Addition State CO Features Badronar &	Street Type	Street		
Building # City Denver Zip Code 80203 Zip+4 2417 Neighborhood Smiths Addition State CO Features Badroome 4	Jnit #			<b>C</b>
City Denver Zip Code 80203 Zip+4 2417 Neighborhood Smiths Addition State CO Features Bedronom d	Building ≠			1
Zip Code 80203 Zip+4 2417 Neighborhood Smiths Addition State CO Co Features Badroome 4	City	Denver	AND PLATER & SALES	
Zip+4 2417 Neighborhood Smiths Addition State CO Features Badroome 4	Zip Code	80203	Starts March	
Neighborhood Smiths Addition Bro State CO Cptimal Image Size: 296 x 22: Reducement A	Zip+4	2417		
State CO Cptimal Image Size: 296 x 22. Features	Neighborhood	Smiths Addition	B Upload Photo:	Browse
Features A	State	co	Optimal In	nage Size: 296 x 222 pixels.
Red comp	Features			
Services -	Bedrooms	4		
Total Baths 2.5 Remarks SQBat	Fotal Baths	2.5	Remarks	b Clear Remark
# Parking Spaces 4	F Parking Spaces	4		

Enter or modify subject details and upload photo



#### **COVER:**

Click "Cover" on the CMA Wizard 🚺

Subject Cover Phot	0	🐉 Contact In	formation	la i	
	15	3 Name:	Molly Bro	wn	
	1/10 March	Address Line 1:	1340 Pen	insylvania :	Street
	F	Address Line 2: City / State / Zip:	Denver	СО	80203
The second second		Phone:	303-111-	1888	
Upload:	Browse ge Size: 296 x 222 pixels.				
Upload: Optimal Ima Agent Information	Browse ge Size: 296 x 222 pixels.				
Upload: Optimal Ima Agent Information	Browse ge Size: 296 x 222 pixels.	Name:	John Realto	9r	
Upload: Optimal Ima Agent Information	Browse ge Size: 296 x 222 pixels.	Name: Company:	John Realto ABC Realty	pr r	
Upload: Optimal Ima Agent Information	Browse ge Size: 296 x 222 pixels.	Name: Company: Address Line 1: Address Line 2:	John Realto ABC Realty 100 Main S	or /	
Upload: Optimal Ima	Browse ge Size: 296 x 222 pixels.	Name: Company: Address Line 1: Address Line 2: City / State / Zip:	John Realto ABC Realty 100 Main S Denver	or treet	80203
Agent Information	Browse ge Size: 296 x 222 pixels.	Name: Company: Address Line 1: Address Line 2: City / State / Zip: Phone:	John Realto ABC Realty 100 Main S Denver 303-850-96	or treet CO 513	80203

### You have the option to:





Review and edit your Agent information



### **COMPARABLES:**

Click "Comparables" on the CMA Wizard 问

s	itart	Pages Sub	ject	Cov	rer Comparables Map	Adjustments Sav	Pricing ved at 08	> Finish 🔡 /29/2013 1:01	8 L:17 P	м			
~	Selec	cted Comp	ara	ables									
2	vious •	Next · 1-3 of 3	٠c	hecked	1 · <u>All</u> · <u>None</u>					isplay	Single	Line	💌 at 100 💌 per page 🎲
		MLS #	St	Р Туре	Address	City	Zip	List / Sold \$	Beds	Baths	Sqft	Fin Sqft	Listing Office
	<b>E</b>	😧 <u>1115428B</u>	s	RES	1310 EMERSON Street	Denver	80218	\$690,000	3	2	4,234	2,811	Hanover Realty
	<b>E</b>	0 <u>1144696B</u>	s	RES	1260 CORONA Street	Denver	80218	\$625,000	5	4	3,648	3,079	Cherry Creek Properties Llc
	<b>1</b>	🙋 <u>1171804B</u>	s	RES	1066 PENNSYLVANIA Street	Denver	80203	\$585,000	3	3	2,759	2,463	Coldwell Banker Residential 54
2	X Rer	move Selected	4	Search	n for Additional Comparables	📓 Add Comparab	les from	Cart 🔒 Prin	t				[1] • Previous • Next • <u>Top</u>

### You have the option to:



- Remove selected comparable(s)
- Search additional comparable(s)
- Add comparable(s) from a Cart
- Print comparable(s) in desired report format



#### MAP:

2

3

Click "Map" on the CMA Wizard 🔃



Map displays subject property and location of each comparable

To modify map location of subject property, click on **Subject**, scroll to the bottom and adjust the latitude and longitude

	Map Location		· ·
-	Latitude	39.7375	Ne Locate
9	Longitude	-104.9811	
	Longitude	-104.9811	



### **ADJUSTMENTS:**

2

3

Click "Adjustments" on the CMA Wizard 🕠

		(	1	Autosaved at 08/29/201:	3 1:42:03 PM	
🍃 Adjustment Details					4	View in Detail Mod
	Status	Price	Adj Price	Neighborhood	Bedrooms	Total Baths
Feature Value					10,000	
1340 Pennsylvania Street				Smiths Additi	4	3
1310 EMERSON Street	Sold	690,000	700,000	Capitol Hill	3 10,000	2
1260 CORONA Street	Sold	625,000	615,000	CAPITOL HIL	2 5 (10,000)	4
1066 PENNSYLVANIA Street	Sold	585,000	595,000	PORTERS AD	3 10,000	3
Low		585,000	595,000			
Median		625,000	615,000			
Average		633,333	636,667			
Hiah		690,000	700,000			

Enter financial adjustments

- Click arrow buttons to move between field options, COR
- Click View in Detail Mode to enter adjustments per property

Adjustment Deta	ils	🔲 <u>View in :</u>	Single Line Mod
<-Previous	Comparable	1 of 3	Next->
	Subject Property	Adjusting Property	
Field Status	340 Pennsylvania Street	1310 EMERSON Street	Adjustmen
Price		Udid	690,000
Neighborhood	Smiths Addition	Capitol Hill	
			///////////////////////////////////////
Bedrooms	4	3	10,000



#### **PRICING:**

Click "Pricing" on the CMA Wizard 1

				•		
Summary						
he following table summarizes the	e prices calcula	ated from the	adjusted comp	arables:		
	Low	Median	Average	High	Count	
Comparable Price	585,000	625,000	633,333	690,000	3	
Adjusted Comparable Price	595,000	615,000	636,667	700,000	3	
Additional Analysis						
his section provides some addition	nal pricing stat	tistics obtaine	d by comparing	, the subject	property wi	ith the comparables:
Cannot calculate a prie	ce based on Tr					
	ce based on n	otal SqFt beca	ause the subjec	t property do	es not have	e a value for this field.
	ce based on to	otal SqFt beca	ause the subjec	t property do	es not have	e a value for this field.
Suggested List Price		otal SqFt beca	ause the subjec	t property do	es not have	e a value for this field.
Suggested List Price		otal SqFt beca	ts 40,000	t property do	es not have	a a value for this field.
Suggested List Price	PRICE RANGE	E: \$630,000 -	ause the subjec \$640,000	t property do	es not have	a value for this field.
Suggested List Price	PRICE RANGE	E: \$630,000 -	suse the subjec	t property do	es not have	e a value for this field.
Suggested List Price	PRICE RANG	E: \$630,000 -	ause the subjec \$640,000	t property do	ies not have	e a value for this field.
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Suggested List Price I SUGGEST THE FOLLOWING LIST haracters Remaining: 189 heck Spelling English	PRICE RANG	E: \$630,000 -	suse the subject	t property do	ies not have	a a value for this field.
Suggested List Price I SUGGEST THE FOLLOWING LIST Characters Remaining: 189 Check Spelling English	PRICE RANGE	E: \$630,000 -	ause the subjec	t property do	es not have	a a value for this field.
Suggested List Price I SUGGEST THE FOLLOWING LIST Characters Remaining: 189 Check Spelling English	PRICE RANG	E: \$630,000 -	ause the subjec	t property do	es not have	e a value for this field.
Suggested List Price I SUGGEST THE FOLLOWING LIST haracters Remaining: 189 heck Spelling English Notes Enter any additional comments wi	PRICE RANGI	E: \$630,000 -	sise the subject	t property do	es not have	a a value for this field.

2 Summary displays Comparable and Adjusted Comparable Prices

### You have the option to:



### Enter the Suggested List Price recommendation

### Enter Notes

4



#### FINISH:

Click "Finish" on the CMA Wizard 迿



### You have the option to:



